

The benefits associated with a successful integrated supply program applies to national, regional and single location agreements. The concept of supplier reduction, by doing more with fewer committed partners, has no boundaries. In 1980, Steiner recognized this trend and strategically invested in personnel, facilities, new supplier relationships and technology.

Automated dispensing "vending" systems are ideal for items where control and ease of access are both required. Point-of-use availability, user accountability, controlled access, 24-hour accessibility, automated

re-ordering, and real-time reporting are just a few of the benefits that can be achieved with automated dispensing technology on your shop floor. Most importantly, these benefits typically translate up to a 30% reduction in usage. Employee "walk-around" time is significantly decreased when items are available at the point-of-use. Flexible, user-friendly software for managing dispensing stations as well as the storeroom in a single integrated package, provides a comprehensive solution for your inventory management job costing needs.

# **INVENTORY MANAGEMENT**

- Real Time Management
- Asset Management
- Tool & Gage Tracking Implementation Team
- Performance Reviews
- Tool Crib & Vending Solutions
- Access Control
- Security Cameras Dedicated Inventory
- On Site Warehouse

#### **COST REDUCTION**

- Inventory Replenishment
- Documented Cost Savings
- Min/Max Inventory Levels
- Usage History Forecast Reporting
- Inventory Analysis
- Supplier Consolidation
- Customized Reporting
- Facility/Plant Innovation Operational Efficiencies/
- Excellence

#### **INCREASED PRODUCTIVITY**

- · Ease of Use
- Storeroom Organization
- Product Standardization · Automated Point-of-Use
- Dispensing Maximum Uptime
- Increased Work Productivity
- Increased Process Uptime

Material Sourcing

- Barcode Inventory RFID
- Supplier/Customer ERP Integration

**TECHNOLOGY** 

- Punch Out Solutions
- On-Line Order Entry • iPad Solutions

- Operational Equipment Efficiency

#### SUPPLY MANAGEMENT SOLUTIONS

#### **Vending Machines**

Automated vending machines are ideal for items where control and ease of access are required. Point-of-use availability, user accountability, controlled access, 24-hour accessibility, automated re-ordering, and real-time reporting are provided through automated dispensing technology. Inventory is managed through flexible, user-friendly software for dispensing stations and storerooms, reducing manual tracking errors.



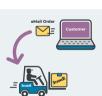
#### **Mobile App**

Use the integrated barcode scanner in the Steiner mobile app to quickly find products to replenish. Products can be added directly to your cart for purchase through the mobile app, or you can create Product Groups to save a list of products for future ordering. Don't have barcodes for your products? We can help by creating individual barcode labels to affix to your crib and shelves.



# **EDI (Electronic Data Interchange)**

EDI improves transaction accuracy, time, efficiency and visibility while reducing costs and errors associated with manual order processing. Purchase orders, shipment notices, invoices, rebates and returns are accurately and securely exchanged via standardized data forms through computer-to-computer communications between your company and Steiner



### **Automated PO Processing**

Through our Automated PO Processing solution, your emailed or faxed purchase orders are automatically converted into sales orders with 100% accuracy ready to process for pickup at one of our convenient locations or shipped on-time to your facility or jobsite.



## **Punchout through eProcurement**

Punchout connects your eProcurement system directly with the Steiner online storefront, allowing you to place orders from Steiner's digital product catalog through your eProcurement system, with visibility into real-time contract pricing and product availability. This technology allows you to leverage your current business systems and internal operating procedures while eliminating the need for double order entry.



# Website

The Steiner website gives you quick access to thousands of products and offers useful account management tools essential to the daily requirements of Contractors, MROs and OEMs. Designed to help you easily manage and monitor your purchasing and supply needs, the many on-demand features provide an immediate way to get what you need, when you need it.

For step-by-step instructions on how to access and use the many available on-demand tools to get the most out of your Steiner web account review our Web Tips. For personal assistance call the Web Hotline at 847-871-5251.

### NATIONAL SOLUTIONS WITH LOCAL & REGIONAL SUPPORT

Steiner, a founding member of supplyFORCE, offers the best solution of both worlds; quality supplies, local support with standardized terms and procedures at the regional or national level. A powerful e-business platform with the flexibility to make it work. A true leader in their marketplace, supplyFORCE is an organization consisting of over 300 affiliate members with over 4,000 locations nationwide, representing the leading independent electrical, industrial, safety

and PVF distributors in North America. Steiner can coordinate a nation wide or regional agreement. In most situations, these distributors already enjoy strong relationships with your local facility. The mutual respect that comes from these relationships significantly improves the chances of a successful contract implementation.





